

Company Overview



Nationwide Power

Your Critical Power Partner

Agenda

- Who We Are
- Who We Work With
- What We Do
- Where We Are
- Products & Services
- Why Us

Who We Are

- **Leading provider of quality power solutions and services for the critical power industry**
 - Focus driven on the delivery of reliable products and customized solutions
 - Industry leader in quality and customer service
 - Offer a greater variety of products
 - Service a multitude of brands
- **Provide a broad range of solutions by meeting the current needs of companies**
- **Committed to continuous change and improvements in the industry we serve**
- **Goal-focused to be an extension of your business, a true business partner adding value wherever possible**

Who We Work With



Ford Motor Company



What We Do

- UPS Sales & Service
- Battery Sales & Replacement
- Power Distribution Unit (PDU)
- HVAC Sales & Service
- Generator Sales & Service
- Maintenance Agreements & Services
- Electrical Planning & Consulting
- Data Center Design
- Contract Consolidation

Where We Are

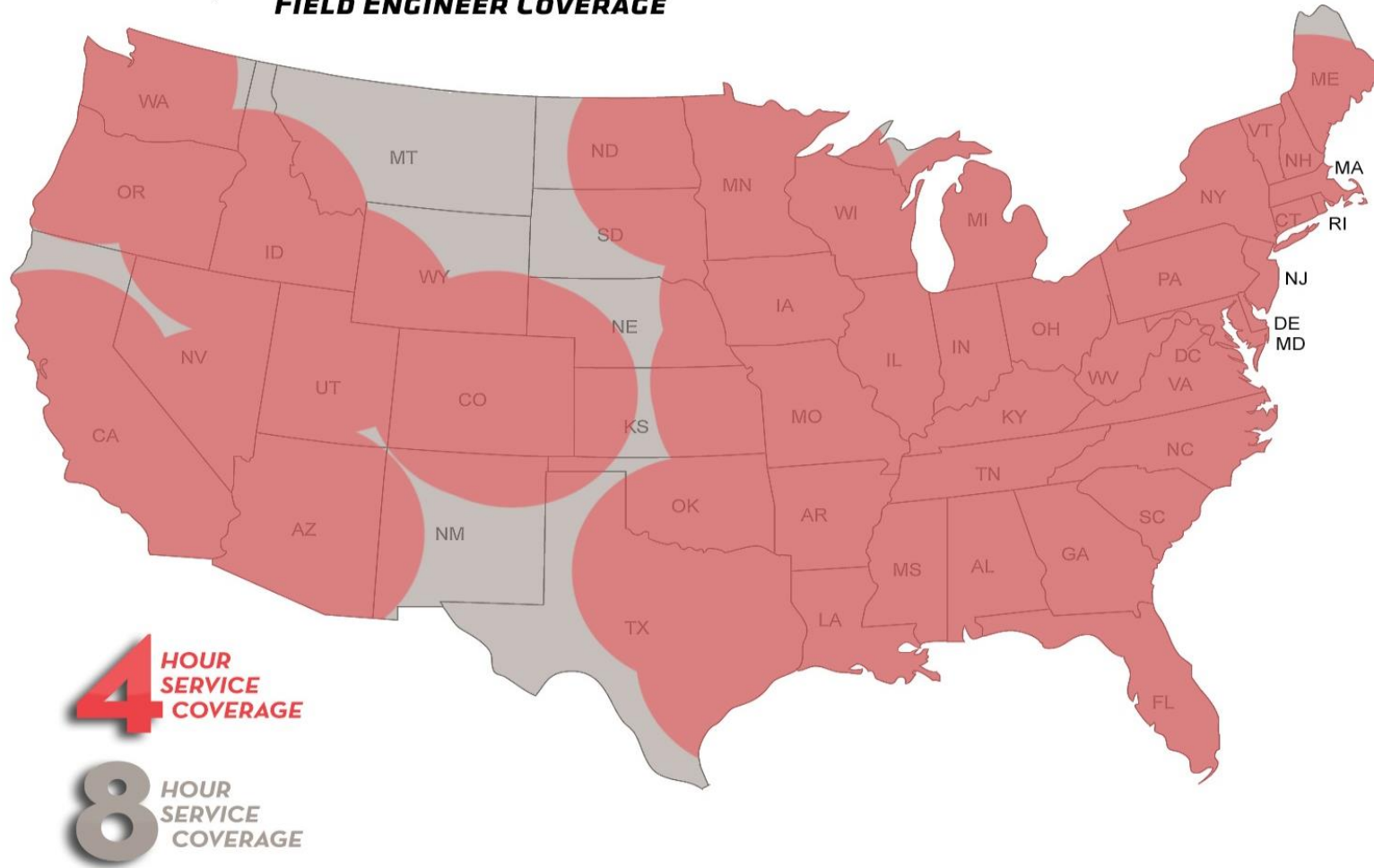


**1060 Mary Crest Road
Henderson, NV 89074**



Field Engineer Coverage

NP **NATIONWIDE POWER™**
FIELD ENGINEER COVERAGE



Critical Power Back-up Systems



- Uninterruptible Power Supplies (UPS)
- UPS Batteries
- Generators & Transfer Switches
- Transient Voltage Surge Suppressors (TVSS)
- Load Bank Equipment

Uninterruptible Power Supplies (UPS)

- 3kVA - 750kVA
- New and Refurbished Units
- Multitude of Brands



UNITED STATES



Battery, HVAC & Generator

- Sales
- Replacements
- Maintenance Services
- Single Source Management



Maintenance Services

- **Leading National Service Provider – Focused on Service Excellence**

- Services are the Foundation of our Business
- Single Source Service Provider
- UPS, Ancillary, Equipment, Generator, and HVAC
- Support a Multitude of Brands

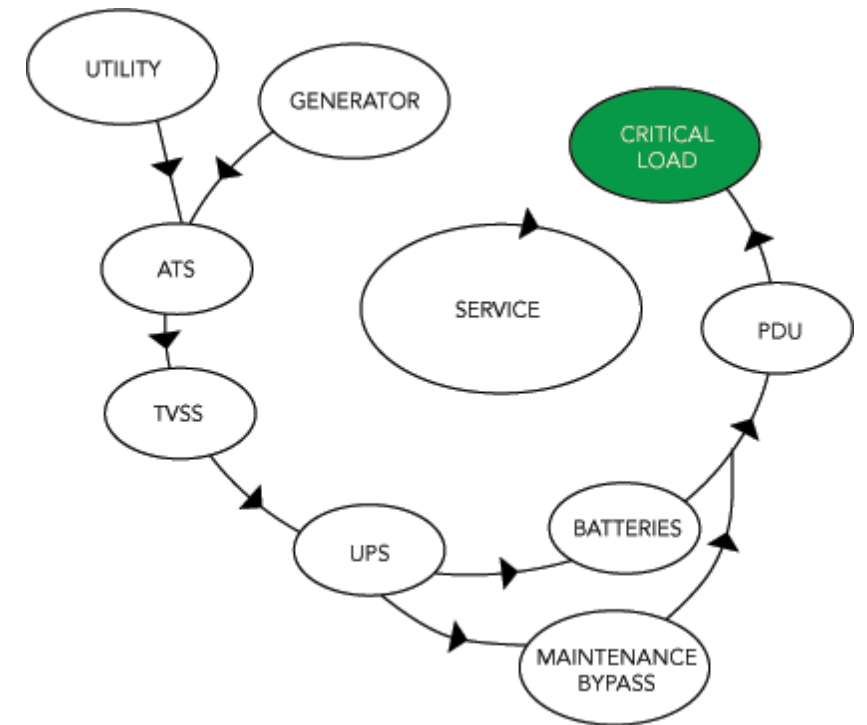
- **Full Suite of Service Solutions**

- 24/7 Emergency Service Maintenance Agreements
- Preventative Maintenance Programs
- Battery Replacements and Maintenance Services
- Generator Services
- HVAC Services

- **Remote Monitoring Services**

- **Standardized Field Service Reporting**

- **Client Portal Access**



Service Management & Reporting Tools

Service Desk Tickets by Priority



Priority	New	Open	Average Duration
P1	(1)	(18)	7 Days
P2	(1)	(9)	9 Days
P3	(666)	(983)	47 Days
P4	(27)	(54)	25 Days

Service Desk Tickets by Status



Status		P1
Reschedule	1	0
Part Rec'd / Warehouse	0	0
ATTENTION REQUIRED	4	1
Waiting Salesperson	0	0
Review/Update	6	3
Followed Up	0	0
Part returning for stock	0	0
Source Parts	1	1
Part returning for repair	0	0
Part outsourced/repair	0	0
Note Added	0	0
New	695	1
Sent Tech Ticket	0	0
Waiting Warehouse/Refurb	0	0
Equipment Lead-time	0	0
Waiting Payment	133	0

- **Cloud-Based Service Management System**
 - Real-Time Call Tracking and Escalation
 - Benchmark Operational Metrics
 - Advanced PM Scheduling and Tracking
- **Field Engineers Real-Time Access**
 - Real-Time Entry of Field Service Activity
- **Secure Access to Client Portal**
 - Receive Live Updates on Ticket Status
 - Submit Scheduling Requests
 - Access Asset Portfolio

Parts Support & Logistics

- **Strategically Located Near the McCarran International Airport in Las Vegas, NV**
 - Flights Available Hourly for Counter-to-Counter Express Delivery
- **1,000's of Multi-Vendor Parts On-Hand**
- **Test & Repair Facility to Ensure Quality Parts and Products are Available**
- **New Parts Sourced Direct Through Equipment and Component OEM's**



Corporate Facility & Warehouse

- 57,000 Square Feet
- Multi-Station Test Lab
- State-of-the-Art Training and Repair Center



Safety and Ratings

- **2014**

- 114,647 Total hours worked
- 55 average employees
- 0 Injuries

- **2015**

- **Obtained SHARP (Safety & Health Achievement Recognition Program) Status May 2015 starting in 2014**
- 114,629 Total hours worked
- 55 average employees
- 1 other injury no lost days or restricted days.

- **2016**

- 139,360 Total hours worked
- 67 average employees
- 0 injuries

- **Currently Johnson & Johnson**

- Noramco A rating on ISNET
- Codman A rating on ISNET



Why Nationwide?

- **Leading National Independent Service Provider – Focused on Service Excellence**
 - Multi-Brand Service and Product Solutions
 - Single Source for All of Your Power Needs
- **Our People and Our Culture**
 - Our Team Members Set Us Apart from the Competition
 - Diverse Team of Highly Experienced Field Engineers (22 years avg. experience)
- **Knowledge and Ability to Support Multiple Brands of Equipment**
 - Industry Leading Customer Service
 - Culture around Quality and Value
- **National Reach**
 - 4 to 8 Hour Coverage Capability throughout the U.S.
- **Strong Client Retention**
 - Customers Renew to Maintain Uptime and Competitive Advantage

Thank You

